



## Juan Pablo Velez

Cartagena, Colombia  
Capacitador

**Pais de residencia:** Colombia

**Nacionalidad:** Colombia

**Idiomas:** Español, Inglés

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Comentarios (0)

### Áreas de conocimiento

Transformación regional, Desarrollo de clusters, Negocios Internacionales, Proyectos de innovación.

### Descripción del perfil

Bilingual, business administrator from FIU and MBA graduate from IE Business School. 17 years of work experience in Regional Economic Development, Clusters, Entrepreneurship, Innovation, Digital Transformation, Sustainability and International Business, Energy and Infrastructure, Retail and Distribution, and Transportation Services. Track record leading strategic planning, project management, financial structuring and project finance, and promoting sales and business development. Skilled negotiator with interpersonal and analytical skills, and high capability in making results oriented decisions. Leader with an entrepreneurial spirit and a strategic mindset.

### Experiencias

#### Competitiveness Vicepresident

CAMARA DE COMERCIO DE CARTAGENA

2018 - Actual

#### Regional Competitiveness Director

CAMARA DE COMERCIO DE CARTAGENA

2014 - Actual

#### Financial and Structuring Manager

ININCORP - Termopalermo SAS ESP

2011 - 2014

#### Business Development Manager

ININCORP - Termopalermo SAS ESP

2011 - 2011

#### STILUS SPORT FASHION S.L.

Administrative and Commercial Manager-Owner

2003 - 2009

#### Hertz Rent a Car

Manager Airport Office

2002 - 2003

#### Enterprise Rent-A-Car

Assistant Manager

2002 - 2002

### Estudios

**Course, Regional Competitiveness and Business Strategy**

Universidad de Los Andes

2018

**Master's degree, Strategic Thinking and Prospective**

Universidad Externado de Colombia

2018

**Course, People Analytics**

Massachusetts Institute of Technology

2017

**Diploma International Financial Reporting Standards, Accounting and Finance**

Universidad Tecnológica de Bolívar

2013

**Diploma in International Logistics and Port Management, Accounting and Finance**

Universidad Tecnológica de Bolívar

2013

**International Management of Oil and Gas Business, Oil&Gas**

Universidad de Los Andes

2013

**Diploma Financial Modeling, Finance**

Universidad de Los Andes

2012

**SAPM, Project Management**

Stanford University

2012

**International MBA**

IE (Instituto de Empresa)

2010

**Diploma Logistics of Distribution Channels, Logistics, Materials, and Supply Chain Management**

Universidad Tecnológica de Bolívar

2007

**Diploma Commerce and International Business, International Business**

Pontificia Universidad Javeriana

2006

Bachelor in Business Administration Major: Marketing, Business Administration and Management, General

Florida International University

2001

**Perfil en Mentas a la Carta**

<https://mentesalacarta.com/conferencistas-capacitadores-coaches/juan-pablo>